## B business Planning

**K3 business planning** is a fully integrated module within Microsoft Dynamics 365 for Finance and Operations, which enables you to easily define multiple budgets for the different business areas, such as: retail and wholesale, sales and purchase, production and operations.





Right product, right quantities, right time, right place, right price across brands, channels & markets Improves utilization of limited resources and more efficient operations to hit revenue and profit targets

# Business Planning

Business planning in a few clicks

Mitigate risk by making a clear plan and showing the reality vs planned

Smarter business decisions based on scenarios

Agility to adapt plans to your strategy

Real-Time visibility

Decrease costs, improve profit

#### Insight and control

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An approval workflow so the defined structure and handling of the plans will match the internal structure of your business and responsibilities



Gather actual data vs. planned

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Create different scenarios based on potential real-life changes



Create multiple years strategic planning up/down per year



Models and templates are made available for you to easily build your plans

### Flexibility

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Plans can be made on different levels relevant to your company, such as:

- fiscal year
- product category
- customer group
- country



Define the budget elements yourself

Values can be a database field or calculated field
examples: revenue, quantities, margin, average price



Can adapt to any other customization or ISV solution



Delivered with a pre-configured set of base data



K3 is a business technology innovator realizing results for our customers through the power and expertise of our people, our products and our global partner ecosystem. K3 is passionate about providing fit for purpose industry solutions for Retail, Distribution and Manufacturing, in the cloud, hybrid and on-premise.

#### Contact details

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## Business

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